



WHALE DONE!™

The Power of Positive Relationships



How do you get along with a ten-ton coworker? By building trust & respect! That's the lesson of Whale Done!™ presented by internationally renowned author and speaker Ken Blanchard. Join Ken on location in Orlando, Florida, for a front-row look at the killer whales of SeaWorld® to explore the profoundly positive relationships their human trainers have developed with them. Majestic sea creatures, a compelling message for the workplace and memorable workshop activities combine in a powerful training course that will build trust, accentuate the positive and redirect energy in any organization.

About the Program:

This training experience consists of two programs: *Whale Done!™* & *Whale Done!™ in Action*:

Whale Done!™ addresses the question, "Why does this approach work?" Filmed on location at SeaWorld, this program shows participants how to improve relationships by building trust, accentuating the positive and redirecting energy when things get off track. The **Whale Done!™ Approach** illustrates to coworkers, managers and employees that by building positive relationships, they will become more productive, achieve greater results and create an environment where everyone is genuinely excited about the work they are doing!

Whale Done!™ in Action teaches how the **Whale Done!™ Approach** is applied to real-life business situations. This program emphasizes two key skills that can have an immediate, positive impact in the workplace: how to give redirection when someone makes a mistake and how to give a **Whale Done!™ Response** when you catch someone doing something *right*.

After completing the Workshop, participants will be able to:

- Explain the impact that positive relationships and the **Whale Done!™ Approach** can have on your organization
- Identify ways to build trust with others in the organization
- Identify and implement the five steps of redirection
- Identify and implement the four steps of the **Whale Done!™ Response**

Target Audience: All Employees

Course Length: 1, 3 and 6 Hour Options