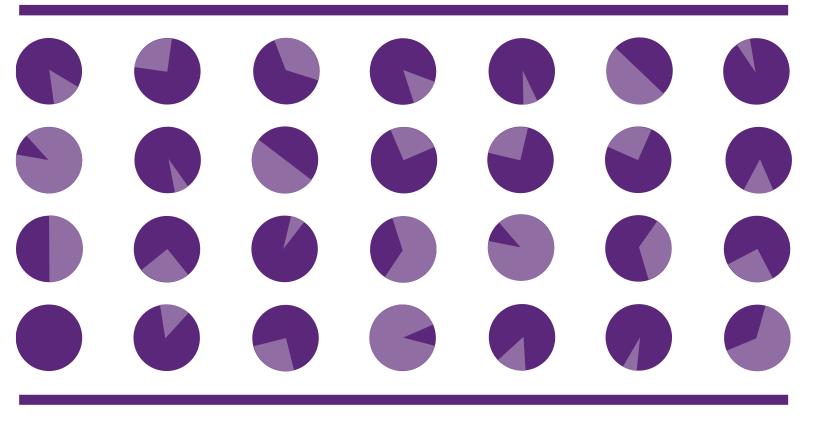
Time Mastery Profile[®] Facilitator Report





Sample Report

Wednesday, August 06, 2014

This report is provided by:

TRAINING SOLUTIONS, Inc. 4410 Brookfield Corporate Drive Box 220100 Chantilly, VA 20153 703-318-0838 www.trainingsolutions.com Educate, Inspire and Serve!





How to Use this Report

Time Mastery Profile[®] Facilitator Report

The *Time Mastery Profile*[®] Facilitator Report is intended for use by trainers and facilitators to better focus their Time Mastery training sessions based on both the **job importance** and relative **self-assessed skill level** of session participants.

The report includes a **Group Skills Gap Analysis (pages 3-4)** that graphically portrays this information for the group. The Group Skills Gap Analysis has two parts: an overview that tells you at a glance the categories that need the most work in the group, and a table that shows more detail on all categories. This information is anonymous, and may be shared with session participants in order to give them an idea of how others in their group rated the importance and their own skill in each category.

It is important to understand that all skill level information is shown within the person – that is to say, it shows relative scores for each individual, but not absolute scores of how they rated on each category.

For example, one participant may have an absolute score of 12 in the category of Procrastination. Based on the scale, this is at the level of Intermediate Time Mastery. However, if this is the lowest score attained by that participant, both the Individual and the Group Skills Gap Analysis will put this category in "Less Skill" (the left column) of the table. Another person might have the same score on Procrastination, but if it is their highest score, it will appear in the "More Skill" (right column) of the table.

The Group Skills Gap Analysis is not intended to compare skill levels between individuals.

The areas that have been rated "Highly Important" by participants will appear in the top row of the table. Those rated "Not Important/Not Applicable" appear in the bottom row. The categories where participants have rated their skill lower (relative only to their own skills in other areas) are in the left column. Those where they have rated their skills higher are in the right column. Darker shading shows where the group rated lower on skills **and** ranked them as more important to their jobs. By reviewing the Group Skills Gap Analysis, the facilitator can prepare the session with a better idea of the Time Mastery priorities of the participants.

The second portion of the report is the **Group Skills Gap Analysis by Category**, which provides the facilitator with a snapshot of each Time Mastery category, showing the Skills Gap of each participant identified by name. It is important to keep this report for **facilitator use only**, as participants' scoring should not be shared without their permission. This section will allow you to address any individuals within the group whose particular time management needs might not be met during the session.

The final page of the report is the **Overall Time Mastery Level Distribution**, which shows the distribution of overall assessed skill ratings across the five levels of Time Mastery for this group. You can use this to gain a better understanding of the group's time management skill.



Group Skills Gap Analysis Overview

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The information provided below shows the categories where there are the most group members who seem to need a lot of work, some work, and the least work. It is derived from the Group Skills Gap Analysis table on the next page, and combines each group member's skill and importance rating with the total number of group members in each area of the table. You will probably want to focus your training preparation on the highest and possibly the secondary priorities below. Please refer to the next page for more detail.

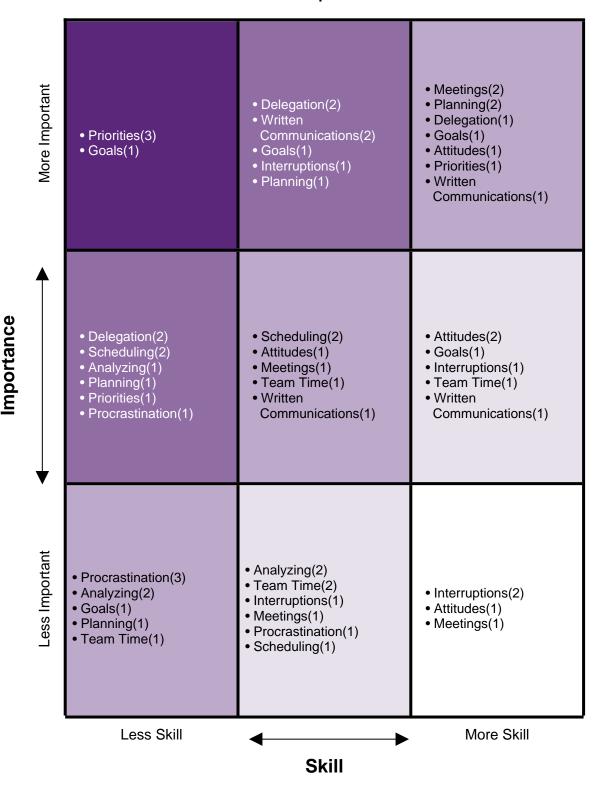
In this group, the highest priorities are most likely:	Secondary priorities may include the following:	The lowest priorities appear to be:
Delegation	Analyzing	• Attitudes
Priorities	• Goals	Interruptions
	• Planning	Meetings
	Procrastination	• Team Time
	Scheduling	
	Written Communications	



Group Skills Gap Analysis Table

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Below is a table that shows how the group rated each Time Mastery category based on skill and relative job importance.



Number of Group Members: 5

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Below is a table that shows how each participant in this group rated his or her skill in the category of Attitudes, as compared to how he or she ranked it in importance to his or her job.

	Attitudes	
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE John Grant
LESS SKILL-MID IMPORTANCE	MID SKILL-MID IMPORTANCE	
LESS SKILL-LOW IMPORTANCE	Sam Miller	MORE SKILL-MID IMPORTANCE Quentin Prote
	MID SKILL-LOW IMPORTANCE	Respondent Name
		MORE SKILL-LOW IMPORTANCE Julie Olson



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Below is a table that shows how each participant in this group rated his or her skill in the category of **Goals**, as compared to how he or she ranked it in importance to his or her job.

	Goals	
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE
Quentin Prote	Sam Miller	John Grant
LESS SKILL-MID IMPORTANCE	MID SKILL-MID IMPORTANCE	MORE SKILL-MID IMPORTANCE
LESS SKILL-LOW IMPORTANCE	MID SKILL-LOW IMPORTANCE	Julie Olson
Respondent Name		MORE SKILL-LOW IMPORTANCE



Below is a table that shows how each participant in this group rated his or her skill in the category of Priorities, as compared to how he or she ranked it in importance to his or her job.

Priorities		
LESS SKILL-HIGH IMPORTANCE John Grant Respondent Name	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE Quentin Prote
Julie Olson	MID SKILL-LOW IMPORTANCE	MORE SKILL-MID IMPORTANCE
LESS SKILL-MID IMPORTANCE Sam Miller		MORE SKILL-LOW IMPORTANCE
LESS SKILL-LOW IMPORTANCE		



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Below is a table that shows how each participant in this group rated his or her skill in the category of **Analyzing**, as compared to how he or she ranked it in importance to his or her job.

Analyzing		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE
LESS SKILL-MID IMPORTANCE Respondent Name	MID SKILL-MID IMPORTANCE	MORE SKILL-MID IMPORTANCE
LESS SKILL-LOW IMPORTANCE Quentin Prote Sam Miller	MID SKILL-LOW IMPORTANCE John Grant Julie Olson	MORE SKILL-LOW IMPORTANCE



Below is a table that shows how each participant in this group rated his or her skill in the category of Planning, as compared to how he or she ranked it in importance to his or her job.

Planning		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE Julie Olson	MORE SKILL-HIGH IMPORTANCE John Grant
LESS SKILL-MID IMPORTANCE		Sam Miller
Respondent Name	MID SKILL-MID IMPORTANCE	
LESS SKILL-LOW IMPORTANCE	MID SKILL-LOW IMPORTANCE	MORE SKILL-MID IMPORTANCE
Quentin Prote		MORE SKILL-LOW IMPORTANCE



Below is a table that shows how each participant in this group rated his or her skill in the category of **Scheduling**, as compared to how he or she ranked it in importance to his or her job.

Scheduling		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE
LESS SKILL-MID IMPORTANCE John Grant Respondent Name	MID SKILL-MID IMPORTANCE Quentin Prote Julie Olson	MORE SKILL-MID IMPORTANCE MORE SKILL-LOW IMPORTANCE
LESS SKILL-LOW IMPORTANCE	MID SKILL-LOW IMPORTANCE Sam Miller	



Below is a table that shows how each participant in this group rated his or her skill in the category of Interruptions, as compared to how he or she ranked it in importance to his or her job.

Interruptions		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE Julie Olson	MORE SKILL-HIGH IMPORTANCE
LESS SKILL-MID IMPORTANCE	MID SKILL-MID IMPORTANCE	MORE SKILL-MID IMPORTANCE John Grant
LESS SKILL-LOW IMPORTANCE		
	MID SKILL-LOW IMPORTANCE Respondent Name	MORE SKILL-LOW IMPORTANCE Quentin Prote Sam Miller



Below is a table that shows how each participant in this group rated his or her skill in the category of Meetings, as compared to how he or she ranked it in importance to his or her job.

Meetings		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE Respondent Name
LESS SKILL-MID IMPORTANCE	MID SKILL-MID IMPORTANCE Quentin Prote	Sam Miller
LESS SKILL-LOW IMPORTANCE	MID SKILL-LOW IMPORTANCE	MORE SKILL-MID IMPORTANCE
	John Grant	MORE SKILL-LOW IMPORTANCE Julie Olson



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Below is a table that shows how each participant in this group rated his or her skill in the category of **Written Communications**, as compared to how he or she ranked it in importance to his or her job.

Written Communications		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE
	Quentin Prote	Respondent Name
LESS SKILL-MID IMPORTANCE	Sam Miller	
		MORE SKILL-MID IMPORTANCE
LESS SKILL-LOW IMPORTANCE	MID SKILL-MID IMPORTANCE Julie Olson	John Grant
		MORE SKILL-LOW IMPORTANCE
	MID SKILL-LOW IMPORTANCE	



Below is a table that shows how each participant in this group rated his or her skill in the category of Delegation, as compared to how he or she ranked it in importance to his or her job.

	Delegation	
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE
	Quentin Prote	Respondent Name
LESS SKILL-MID IMPORTANCE John Grant	Julie Olson	MORE SKILL-MID IMPORTANCE
Sam Miller	MID SKILL-MID IMPORTANCE	MORE SKILL-WID IMPORTANCE
Samminer		MORE SKILL-LOW IMPORTANCE
LESS SKILL-LOW IMPORTANCE	MID SKILL-LOW IMPORTANCE	



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Below is a table that shows how each participant in this group rated his or her skill in the category of **Procrastination**, as compared to how he or she ranked it in importance to his or her job.

Procrastination			
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE	
LESS SKILL-MID IMPORTANCE Julie Olson	MID SKILL-MID IMPORTANCE	MORE SKILL-MID IMPORTANCE	
LESS SKILL-LOW IMPORTANCE John Grant Quentin Prote Sam Miller	MID SKILL-LOW IMPORTANCE Respondent Name	MORE SKILL-LOW IMPORTANCE	



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Below is a table that shows how each participant in this group rated his or her skill in the category of **Team Time**, as compared to how he or she ranked it in importance to his or her job.

Team Time		
LESS SKILL-HIGH IMPORTANCE	MID SKILL-HIGH IMPORTANCE	MORE SKILL-HIGH IMPORTANCE
LESS SKILL-MID IMPORTANCE	MID SKILL-MID IMPORTANCE Sam Miller	MORE SKILL-MID IMPORTANCE Quentin Prote
Respondent Name	MID SKILL-LOW IMPORTANCE John Grant Julie Olson	MORE SKILL-LOW IMPORTANCE

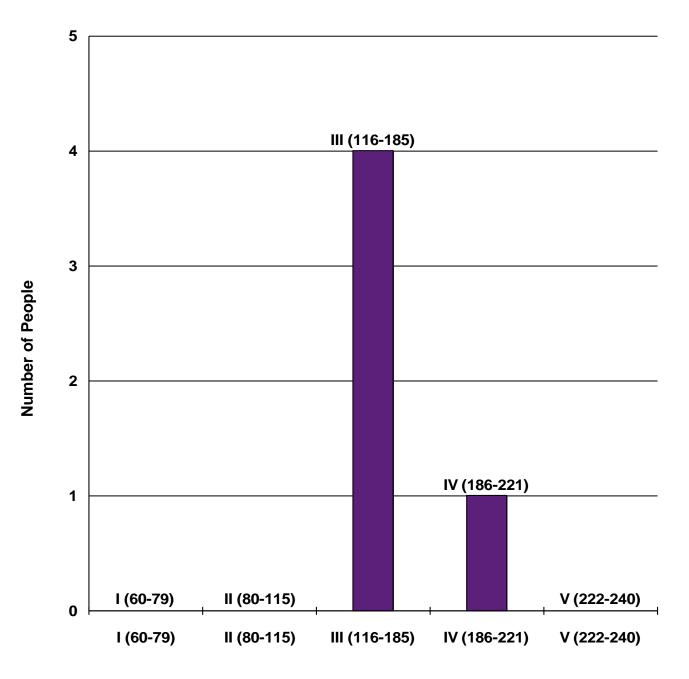


Overall Time Mastery Level Distribution

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Sample Report





Time Mastery Level