



## TIMELESS FAVORITES BRING NEW LIFE TO TRAINING.

Perk up your Everything DiSC® training with our favorite videos of all time. Whether you're looking for communication, teambuilding, management, conflict, or sales, you'll find video you can use to complement your Everything DiSC training.

This collection of straightforward and humorous video clips allows participants to connect with the learning on a personal level.

### ABOUT THIS PRODUCT

- 133 minutes of video (107 segments)
- Video delivered on a USB drive in Windows Media files (WMV)
- Extensive online facilitation support

### VIDEO HIGHLIGHTS INCLUDE

- A general overview of the behaviors of different DiSC® styles.
- Examples of ineffective and effective communication.
- Informal, unscripted interviews with people of all four DiSC styles.
- Edgy, over-the-top humor shows style differences—in the extreme!
  - Differences between DiSC styles when in conflict, and how behavior may be misunderstood.
  - Managers interacting both ineffectively and effectively with employees with different DiSC styles.
  - Salespeople learn how to be more effective through adapting their approach to meet their customer's needs.

## **Everything DiSC® Bonus Video complements your Everything DiSC training. Programs include:**

### **Everything DiSC Work of Leaders®**

The Work of Leaders made simple: Vision, Alignment, and Execution. Based on best practices, *Work of Leaders* connects to real-world demands, generating powerful conversations that provide a clear path for action. 📄

### **Everything DiSC Workplace®**

Can be used with everyone in an organization, regardless of title or role, to build more effective relationships, and improve the quality of the workplace. 📄

### **Everything DiSC Management**

Teaches managers how to bring out the best in each employee, by learning how to read employee styles and adapt their approach to manage more effectively. 📄

### **Everything DiSC Sales**

Helps salespeople connect better with their customers by understanding their DiSC® sales style, understanding their customers, and adapting their approach to meet their customers' needs. 📄

### **Everything DiSC 363® for Leaders**

Combines the best of 360s with the simplicity and power of DiSC, plus three personalized strategies for improving leadership effectiveness.

**All Everything DiSC Profiles include access to unlimited free follow-up reports.**

📄 These Everything DiSC programs include Profiles and Facilitation Kits, sold separately.



TRAINING SOLUTIONS, Inc.  
4410 Brookfield Corporate Drive, #220100  
Chantilly, VA 20153  
[www.trainingsolutions.com](http://www.trainingsolutions.com)  
[info@trainingsolutions.com](mailto:info@trainingsolutions.com)  
703-318-0838  
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